

ORGANIC DAIRY MARKET NEWS

Information gathered June 30 - July 11, 2025

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:
<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

- NOFA-NJ's Value-Added Processing Tour, Bloomfield, NJ - July 14
- UI's Sandpoint Research & Farm Tour, Sandpoint, ID - July 17
- UW-OGRAIN's Organic Grains Field Day, La Crosse, WI - July 17
- MOA's Organics in the Ozarks, Mt. Vernon, MO - July 17
- OEFFA's Field Day: Transitioning to Organic, Poca WV - July 19
- RTC's Unlocking Conservation Resources Series:
 - Hallock, MN - July 22
 - Elbow Lake, MN - July 23
 - Sleepy Eye, MN - July 24
- NOFA-NJ's Pest & Disease Exploration, Princeton, NJ - July 23
- NOFA-NH's Nubi River Farm Field Day, Peterborough, NJ - July 24
- Oxbow's Farming for Biodiversity, Carnation, WA - July 25

Applications for the Northeast Dairy Business Innovation Center's Organic Dairy Product Promotion Grant program recently opened and will remain open until July 31st. This grant program aims to expand usage of USDA certified dairy products produced in the Northeast at youth-focused institutions while supporting small and mid-sized dairy producers. All grant funding must be used for the purchase of organic dairy products, which will be used at youth-focused food service programs.
To learn more about the Organic Dairy Product Promotion Grant program or to start an application visit:
<https://nedairyinnovation.com/grants/organic-dairy-product-promotion-grant/>

The Pennsylvania Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering April 2025 was released on July 11, 2025. This report showed the weighted average price for fluid milk increased by 1.58 percent from March. The total volume of milk produced increased in April, but the average daily production per cow decreased.
To view this report in its entirety visit:
https://www.ams.usda.gov/mnreports/pn_da001.pdf

The Vermont Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering April 2025 was released on July 11, 2025. This report showed the weighted average price for fluid milk increased 3.89 percent from March. The total volume of milk produced and the average daily production per cow decreased.
To view this report in its entirety visit:
https://www.ams.usda.gov/mnreports/vt_da001.pdf

ORGANIC DAIRY FLUID OVERVIEW

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for May 2025 indicated organic milk exports were 264,655 liters, down 47.3 percent from the month prior and up 70.6 percent from May 2024. Exports of organic milk from the start of the year through May, 1,994,146 liters, are up 156.9 percent compared to the same time period one year ago.

A large Dutch organic milk processor announced their guaranteed price for organic farm milk is 66.50 EUR/100kg (\$77.75 USD) for July, unchanged from June 2025. The processor stated they anticipate reference companies will keep prices steady in July. The guaranteed organic price applies to 100kg of milk with standard component levels: 3.58 percent protein, 4.45 percent fat, and 4.53 percent lactose. The amounts apply to an average supply of 550,000 kg of milk annually.

A cooperative announced their July organic milk pay price in the UK is down 0.15 pence per liter from the previous month, 57.86 pence (\$0.78 USD) per liter. The announcement stated the entirety of this price decrease is due to a quarterly currency rate adjustment. They further noted retail sales are slowly growing, commodity markets are strengthening.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was \$148.39 per hundredweight, compared to an average price of \$163.29 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,503.0 pounds compared to 1,491.5 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$114.64 per hundredweight with an average weight of 1,130.19 pounds, while the overall price for conventional cows auctioned was \$131.55 per hundredweight with an average weight of 1,229.82 pounds.

NATIONAL ORGANIC GRAIN FEEDSTUFF

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News in the National Organic Grain and Feedstuffs Report. Compared to the last period, trading was active with good demand for organic feed corn. Trading was light with moderate to good demand for organic feed soybeans. Trade activity and demand are moderate for organic feed wheat. Organic feed corn sold 74 cents higher delivered elevator with the bulk of activity on forward contracts delivering Q2 2025 through Q3 2026. Organic feed soybeans sold \$1.03 lower delivered elevator with forward contracts delivering Q2 2025 through Q2 2026. Organic feed wheat sold 44 cents higher delivered elevator with forward contracts delivering Q3 2025 through Q1 2026. Trading was inactive for all other organic grains. The next report will be published Wednesday, July 23, 2025. To read more, or to view new reports when published, visit:
<https://www.ams.usda.gov/mnreports/lbfnof.pdf>

Grower FOB Farm Gate Organic Grain				
Spot Transactions				
Feed Grade	Price Range	Avg.	Change	Prior Year
Yellow Corn	7.40 - 9.00	8.27	0.64	6.14
Soybeans	21.00 - 22.50	21.44	N/A	18.30

Forward Contracts		
Feed Grade	Price Range	Delivery Period
Yellow Corn	7.10 - 9.15	Jun-25 - Mar-26
Soybeans	20.50 - 22.50	Jul-25 - Dec-25
Wheat	8.07 - 8.30	Jul-25 - Sep-25

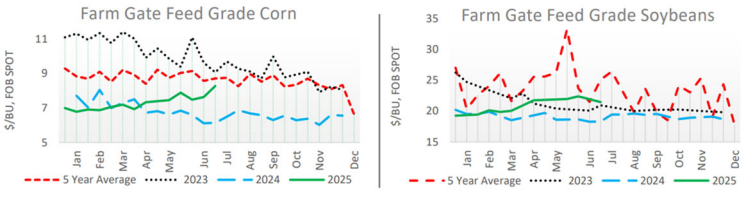
*All prices in \$/bu

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Grower Delivered Elevator/Warehouse Organic Grain				
Spot Transactions				
Feed Grade	Price Range	Avg.	Change	Prior Year
Yellow Corn	7.70 - 11.55	9.09	0.74	6.66
Soybeans	21.00 - 25.50	22.75	-1.03	19.92
Yellow Corn	6.25 - 8.75	7.20	0.44	6.35

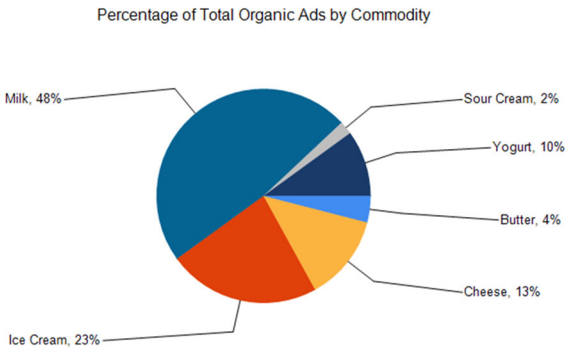
Forward Contracts			Cash Bids	
Feed Grade	Price Range	Delivery Period	Feed Grade	Price Range
Yellow Corn	7.00 - 11.99	Jun-25 - Sep-26	Yellow Corn	7.25 - 9.00
Soybeans	19.00 - 23.50	Jun-25 - Jun-26	Soybeans	22.00 - 22.00
Wheat	7.00 - 8.75	Jul-25 - Mar-26	Wheat	6.50 - 8.75

*All prices in \$/bu



ORGANIC DAIRY RETAIL OVERVIEW

In the week 28 retail ad survey, organic dairy ads increased 25 percent. Total ads increased for most organic commodities present this week, with ads only declining for organic butter and yogurt. Milk remained the most advertised organic dairy commodity, appearing in 83 percent more ads. Organic sour cream did not appear in any surveyed ads in Week 27 but was present this week.



Total ads for organic half gallons and gallons of milk increased this week. Ads for the most advertised organic milk product, half gallons, are up 71 percent. The weighted average advertised price (average price) for organic half gallon milk is down 19 cents to \$5.27. The average price for half gallon conventional milk is \$2.12, creating an organic premium of \$3.15.

Organic ice cream is the second most advertised organic dairy commodity. Ads for this commodity are up 7 percent. Organic 14-16-ounce ice cream ads increased 1 percent, while ads for the larger organic package sizes, 48-64-ounce, grew 27 percent. The average price for 48-64-ounce organic ice cream is up 9 cents to \$5.69. Conventional 48-64-ounce ice cream has an average price of \$3.62. The organic premium for this item is \$2.07

Organic cheese ads are up 2 percent this week. Organic 6-8-ounce sliced cheese was the most advertised organic cheese product last week, but fell behind 6-8-ounce shred style after appearing in 22 percent fewer ads this week. The average price for organic 6-8-ounce sliced cheese is \$4.08, down 7 cents. This product's conventional counterpart has an average price of \$2.40, making the organic premium \$1.68.

Ads for organic yogurt are down 15 percent this week. There were no ads for 4-6-ounce organic yogurt this week, but regular and Greek yogurt in 32-ounce containers were present in retail ads. Regular yogurt in 32-ounce containers is the most advertised organic yogurt product, despite appearing in 32 percent fewer ads this week. The average price for organic 32-ounce regular yogurt is down 56 cents to \$4.59. Conventional 32-ounce regular yogurt has an average price of \$2.84. The organic premium for this item is \$1.75.

NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$5.99	\$4.74	4.49
Butter - 1 lb.	\$8.16	\$5.29	\$8.90
Cheese - 6-8 oz. Block	\$4.79	\$3.95	n.a.
Cheese - 6-8 oz. Shred	\$4.19	\$4.31	\$4.94
Cheese - 6-8 oz. Sliced	\$4.08	\$4.15	\$4.80
Cottage Cheese - 16 oz.	n.a.	n.a.	\$4.29
Ice Cream - 14-16 oz.	\$4.31	\$5.10	\$4.04
Ice Cream - 48-64 oz.	\$5.69	\$5.60	\$4.99
Milk - Half Gal	\$5.27	\$5.46	\$5.01
Milk - Gallon	\$8.26	\$7.96	\$6.99
Sour Cream - 16 oz.	\$3.49	n.a.	n.a.
Yogurt - 4-6 oz. Yogurt	n.a.	n.a.	\$1.25
Yogurt - 32 oz. Greek	\$4.68	n.a.	n.a.
Yogurt - 32 oz. Yogurt	\$4.59	\$5.15	\$4.06